

What Excites Me

MIT Mobility Forum
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Lawrence D. Burns
(lawrencedburns.org)

What Excites Me

Autonomous Driving

Electric + Autonomous + Connected Vehicles

Physical + Virtual Access

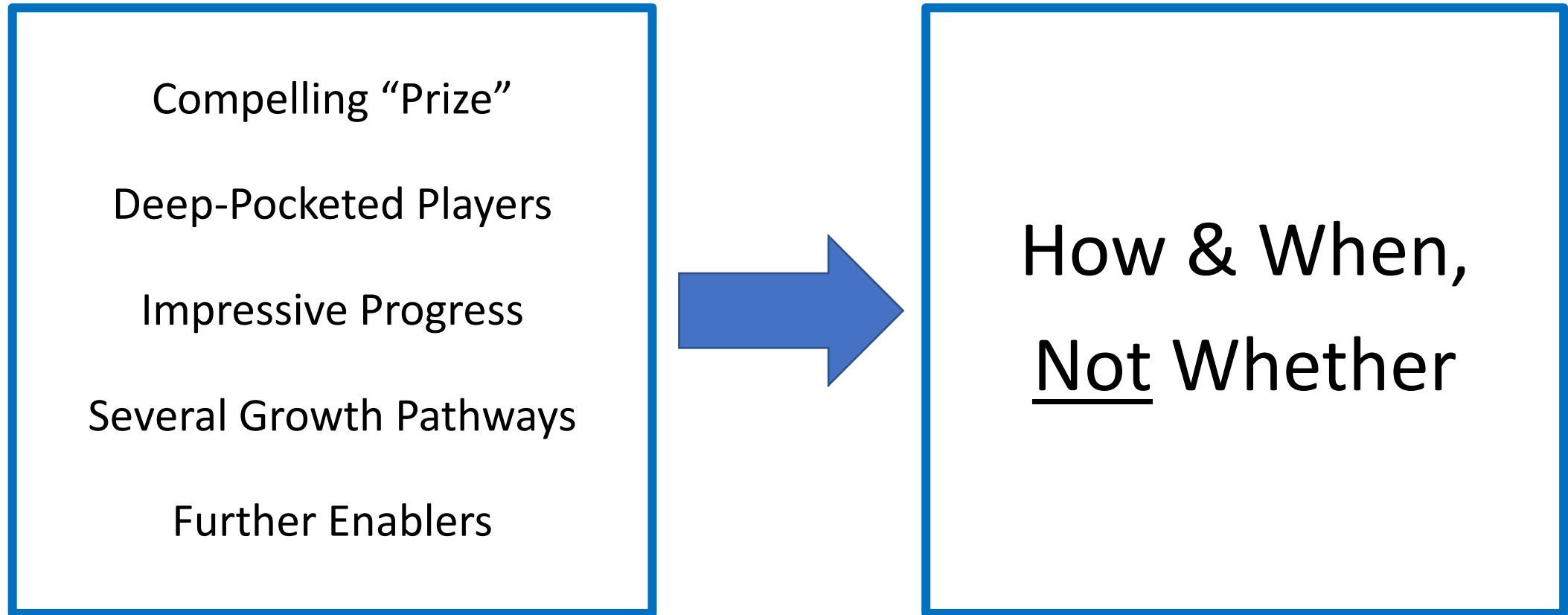
Design Innovation

The Power of “And”

The Future of Living

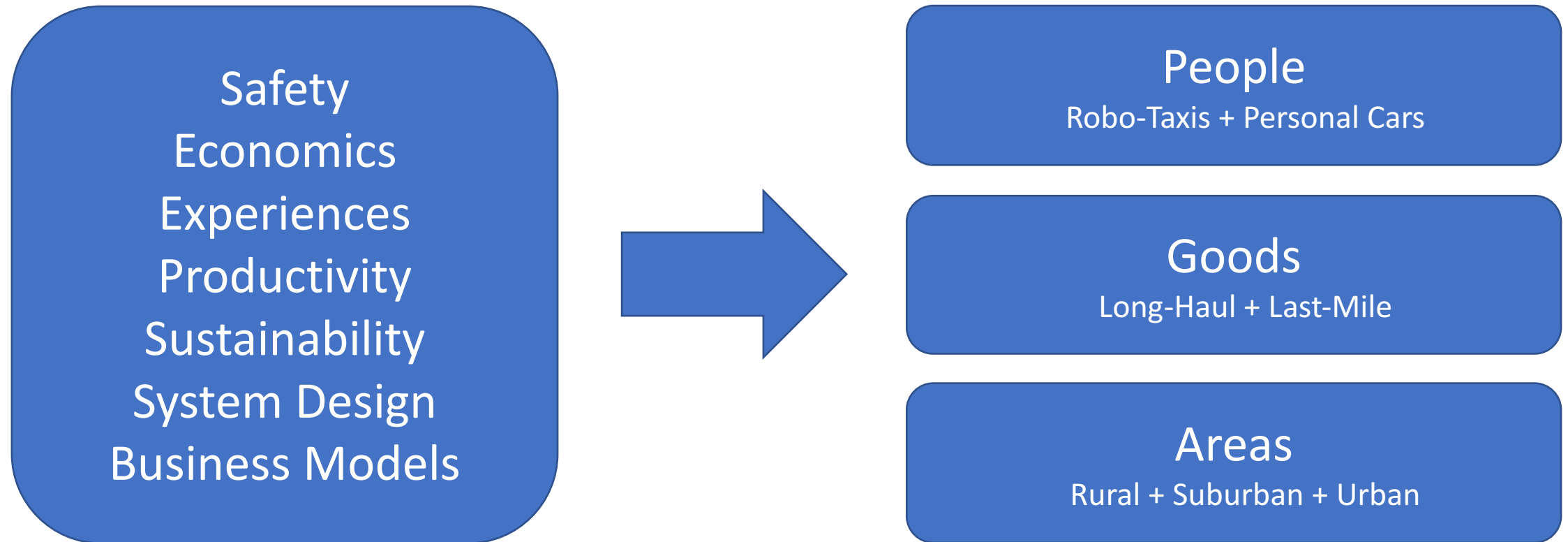
Autonomous Driving

Autonomous Driving



Is Inevitable

Autonomous Driving



Changes Transportation Fundamentals Broadly

A large, solid yellow octagon centered on a white background. Inside the octagon, the text "Safety Leaders Will Be Market Leaders" is written in a black, sans-serif font, centered horizontally and vertically.

Safety Leaders
Will Be
Market Leaders

Two-Mode Driving

Enhanced Situation Awareness

Anticipate the road ahead

Roadway data (on steroids)

Advanced sensors

Artificial intelligence (new algorithms)

Determine when a human driver **could** be required

Autonomous driving system capability

Vehicle state

Actuarial science

Ensure a human is engaged when required

Human factors

System design



Two-Mode Driving

Advanced Driver Assistance Systems (ADAS)

Technology Assists Humans



Advanced Technology Assistance Systems (ATAS)

Humans Assist Technology



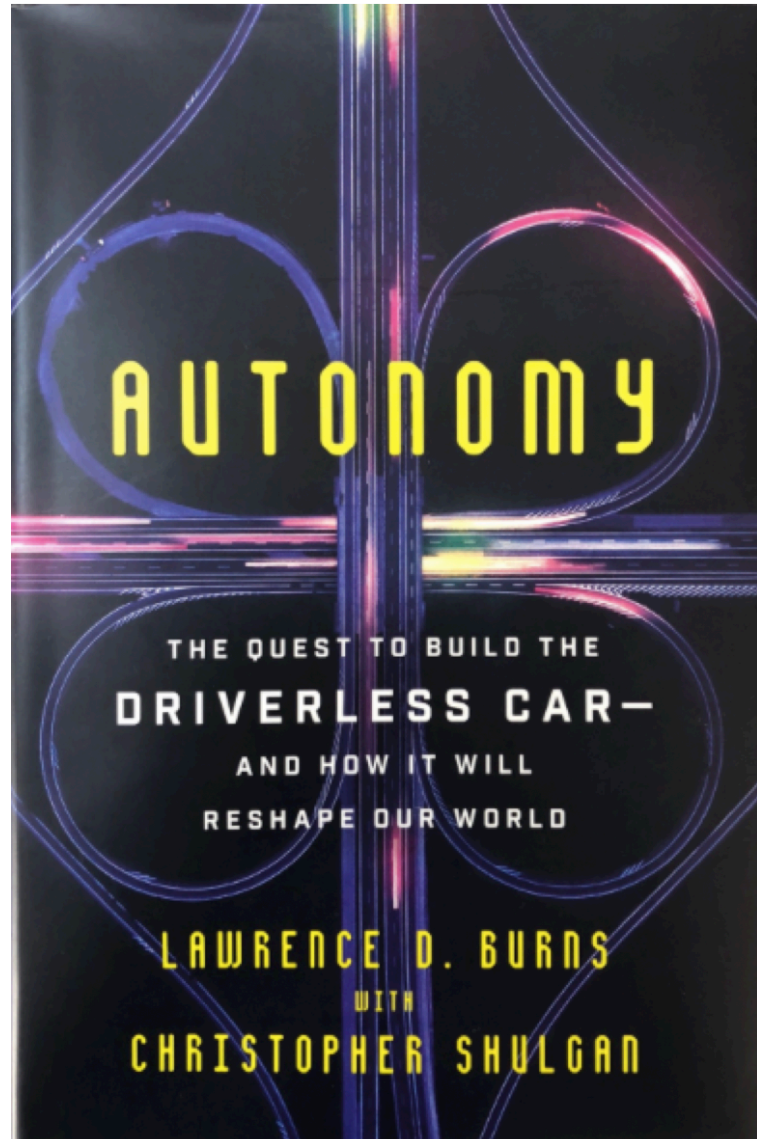
ATAS + Autonomous

Two-Mode Driving

For Personal Vehicles

Electric + Autonomous + Connected Vehicles

Electric + Autonomous + Connected Vehicles



Better Experiences
+
Lower Costs
+
Profound Societal Benefits

Biggest risk is
not realizing benefits
as soon as we safely can!

Americans Buy Autos For Extreme Occasional Trips

Typical Auto

99+% of cars have 4-to-8 seats

Top speeds > 100 mph

Range > 400 miles

Max payloads of 1000-3000 lbs

Available 8760 hours per year

Typical Use

80% of trips have 1-or-2 people

Average speed 30 mph

90% of trips < 25 miles

70% of autos driven < 40 miles/day

2 adults + 2 suitcases weigh about 500 lbs

Used about 450 hours per year (5%)

Trend

Since 1982, U.S. autos are

40% heavier

175% more powerful

55% faster

25% more costly



Chevrolet Silverado 2500
1993 (4300 lbs) vs. 2023 (6500 lbs)

EV Implications



Silverado

+



=

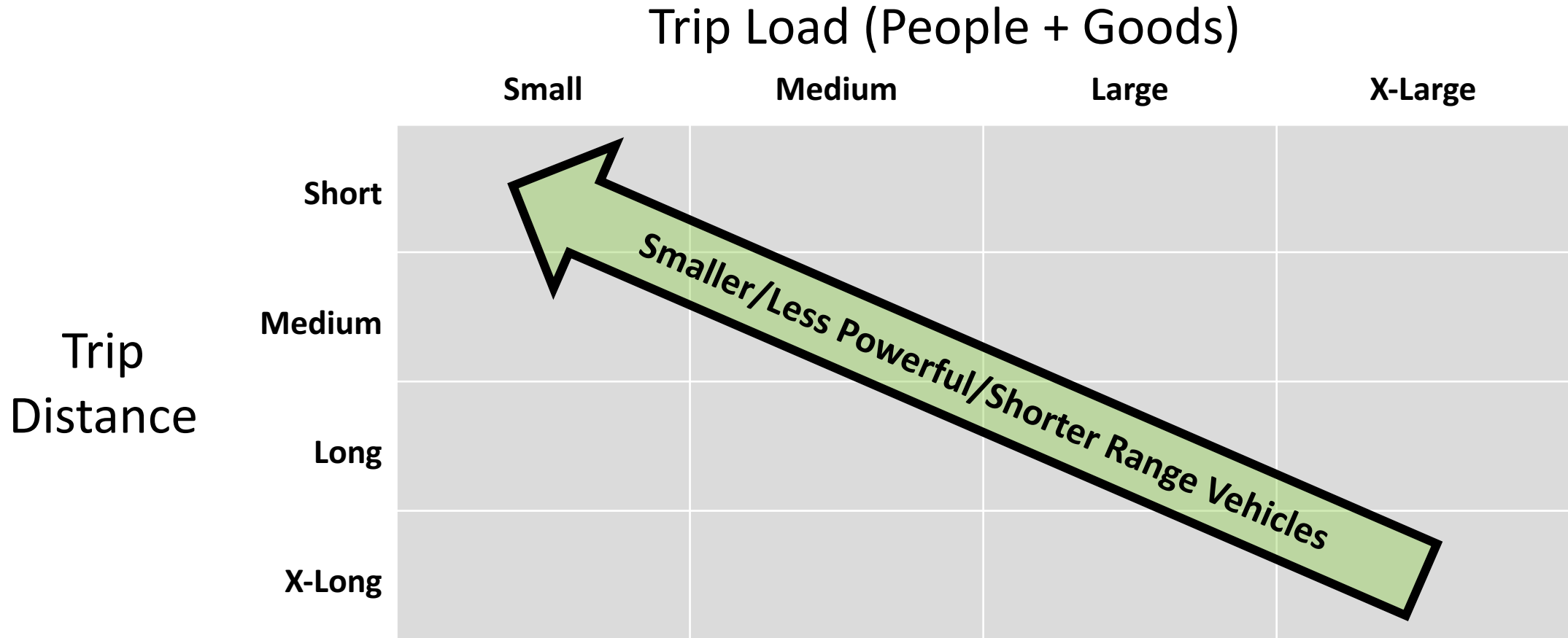
Lions Offensive Line
2200 lbs

Yikes!



Silverado EV

Opportunity



Electric + Autonomous + Connected Vehicles
Tailored to Trip Requirements

What Must Be True?

Tailored vehicles must be safe, provide compelling experiences and cost less than alternatives

Occasional trips must be easy to make and affordable

People must be free to choose how they travel

People who prefer to drive large, powerful and fast vehicles must be accountable for the public side effects of their choices

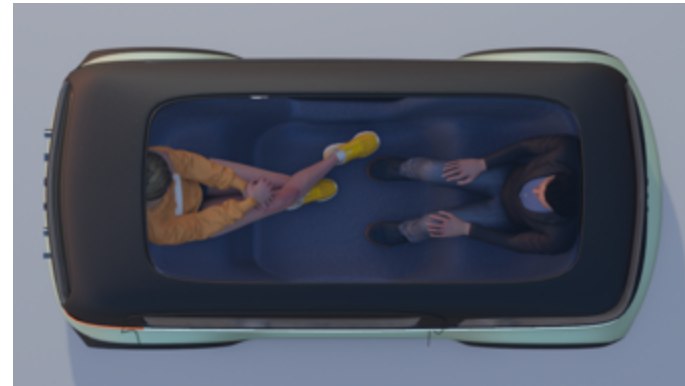
Example Opportunity

Vehicles Tailored for Typical Frequent Trips

80% of trips have 1-or-2 people
2 adults (90th percentile) weigh 500 lbs
Average trip speed 30 mph
90% of trips < 25 miles
70% of autos driven < 40 miles/day
85% of Amazon packages < 5 lbs



Two-Seat In-Line Autonomous
Electric Vehicle



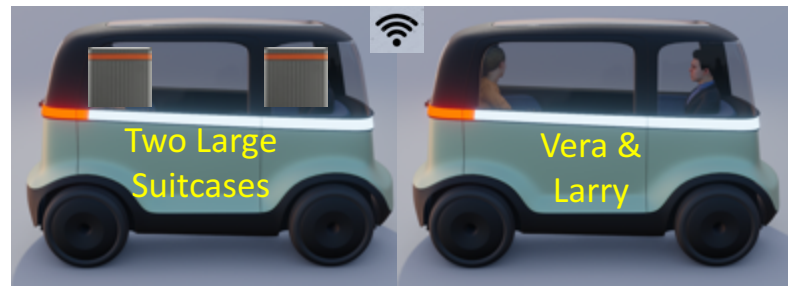
Conveniently Enable Occasional Trips




Family Trips



Double Dates



Airport Trips

 = Virtually Connected



Long Trips (Range Extending Energy Module)



Long Trips (Interstate Ferry)



Special Trips (Rental/Outfitter)

Physical + Virtual Access

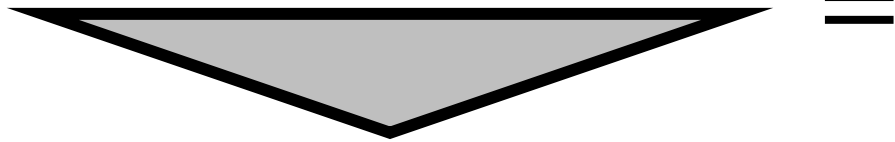
Stupefying!

275 M automobiles

Parked 95% of time

5 seats per automobile

1.5 occupants per trip



=

~ 1.4 B seats

empty

98.5% of time



~ 12,600 empty UM stadiums

Why?

Buying a car is buying

access to activities

wherever they are located

and

whenever they are available

Activities

Work	Socialize
Shop	Play
Learn	Entertain
Eat	Vacation
Self-Care	Worship
Meet

What We Do

Activities



Use
time



Take place at
different
locations



Occur at
various
times

+

Activity Access

Physical + Virtual

(Transportation)

(Internet)

Americans Value Access

Population : 330 million

Population > 18 Years Old : 260 million

Automobiles : 275 million

Personal Computers : 250 million

Smartphones : 310 million

} Access
Devices

Enhanced Physical Access

Electric
+
Autonomous
+
Connected

Enhanced
Access

Micro-mobility
Ride Sharing
Car Sharing
Ride Hailing
Robo-taxis
Personal AVs
Delivery AVs



Enhanced Vehicle Access
Enhanced Ride Access
Safer
Lower Cost
Less Time
Easier/No Parking
No Need to Drive

Virtual Access



E-Commerce



\$9.99, 30 Mins



\$5.61, 5 Mins

Virtual Access Is Widespread

What We Do

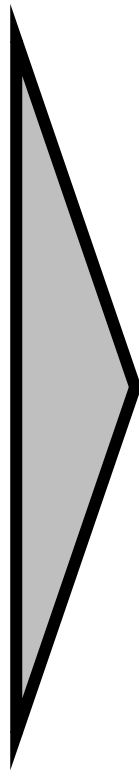
Work
Shop
Learn
Eat
Self-Care
Meet
Socialize
Play
Entertain
Vacation
Bank

Virtual Access

Remote Work
E-Commerce
Search, Online Courses
Food Delivery
Telehealth, Online Fitness
Video-Conferencing
Social Networking
Video Games
Streaming
Virtual Vacations
Online and Mobile

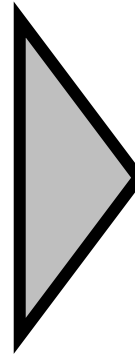
Virtual Access Impacts Trips

Whether
Where
When
How

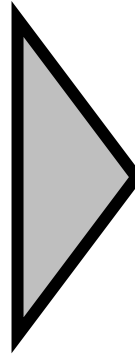


Fewer
Trips

More
Flexibility



Saves More Time
Than Faster Trips

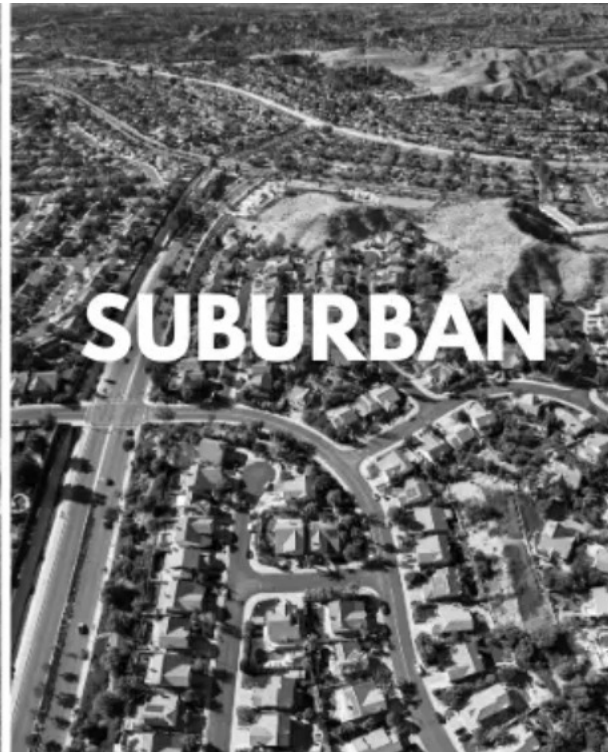
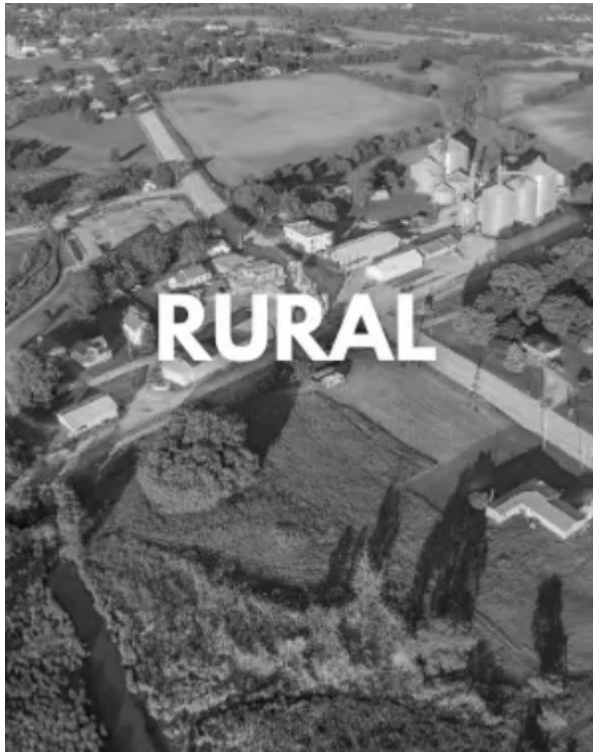


Increases Access More
Than Faster Trips

Virtual Access Impacts Time Use

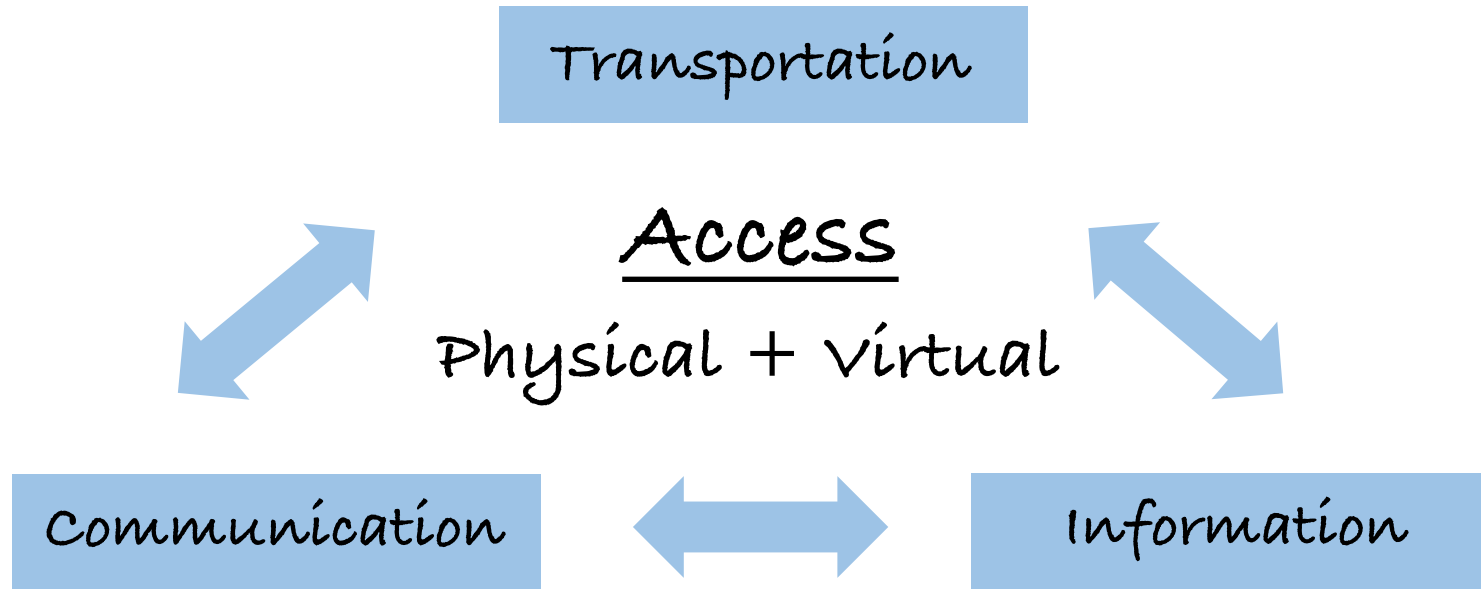


Virtual Access Impacts Areas



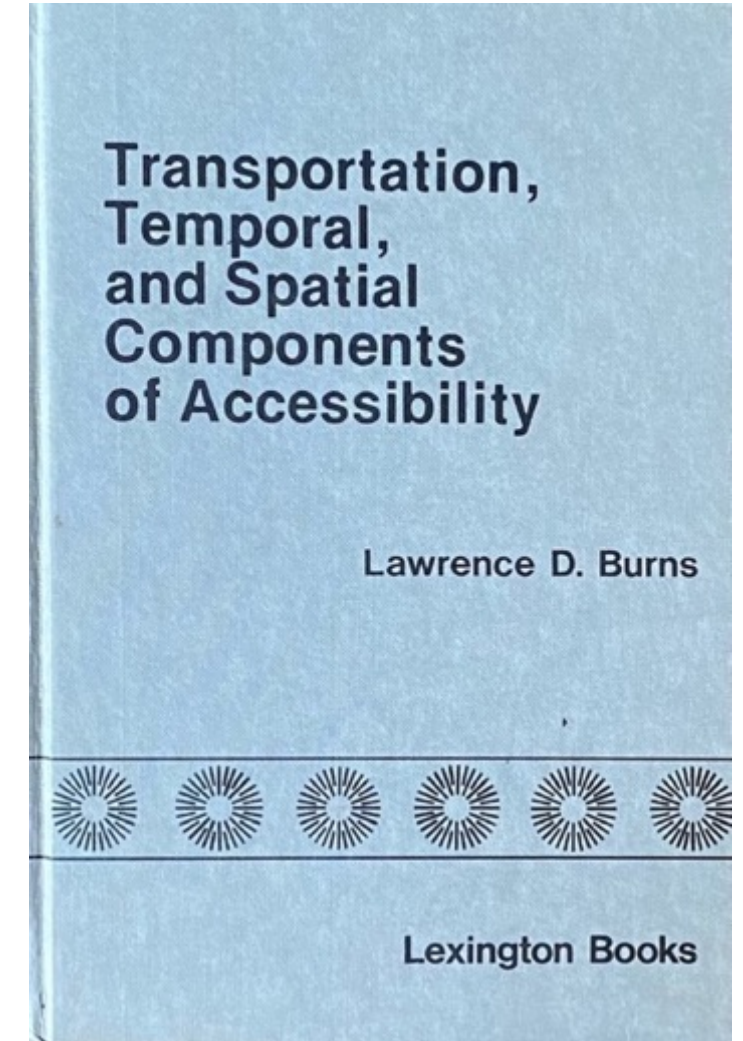
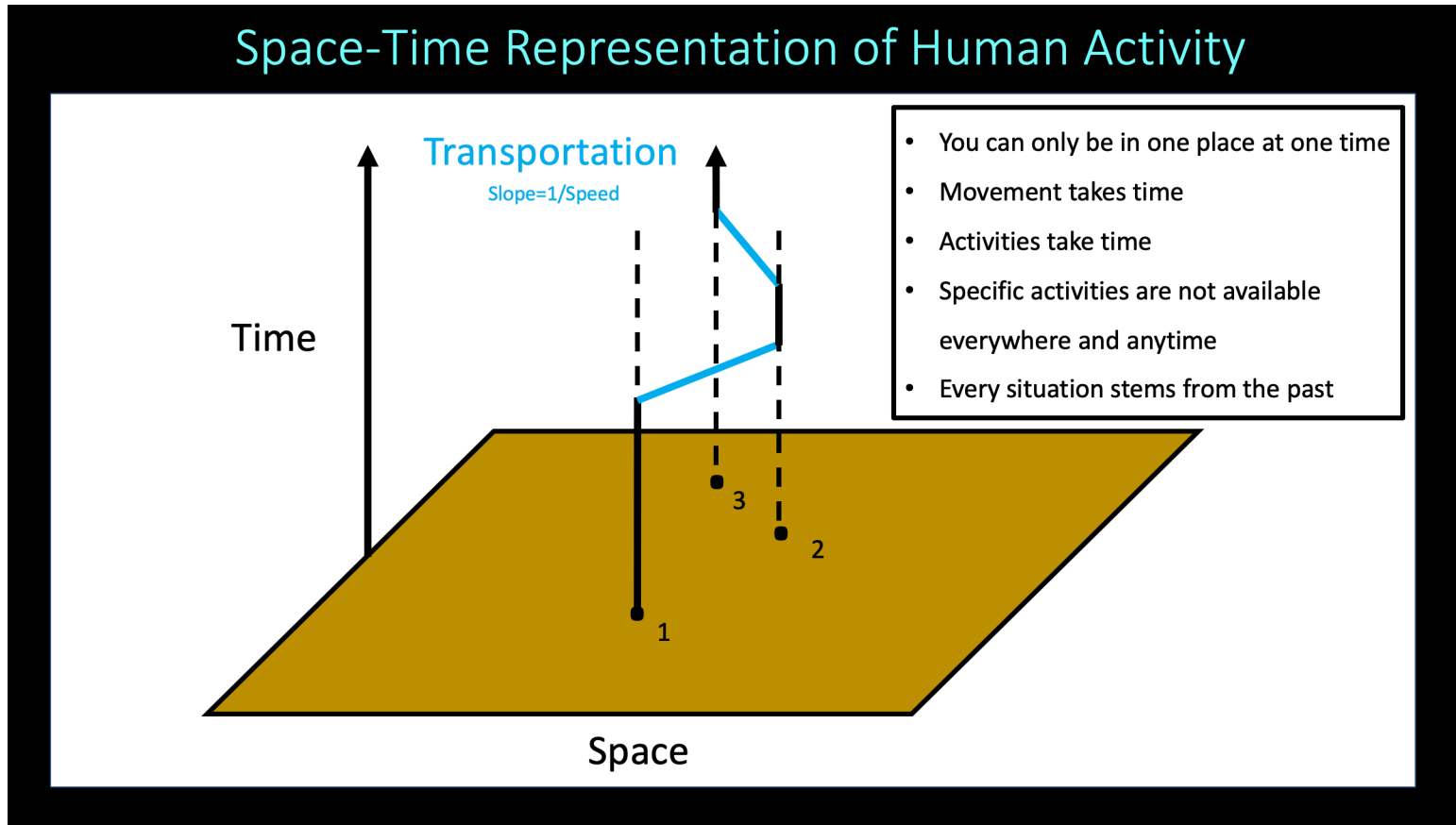
[Access](#) to Markets, Workers, Goods, Jobs, Knowledge, Innovation

Access



Integrated System

Access “Science”



1979

Design Innovation

A Winning Strategy



Design Innovation
Focused on the Total Customer Experience

Fortune Magazine
Best 100 Designs of Modern Times
(Illinois Institute of Technology, Institute of Design, 2022)

1	iPhone	★
2	Macintosh	★
3	Google Search	★
4	Eames Side Chair	
5	Sony Walkman TPS-L2	★
6	OXO Good Grips Peeler	
7	Uber	★
8	Netflix	★
9	Lego Building Blocks	
10	iPod	★
11	Google Maps	★
.....		

★ = Virtual Access

Design Innovation

Value Adding → Value Driving

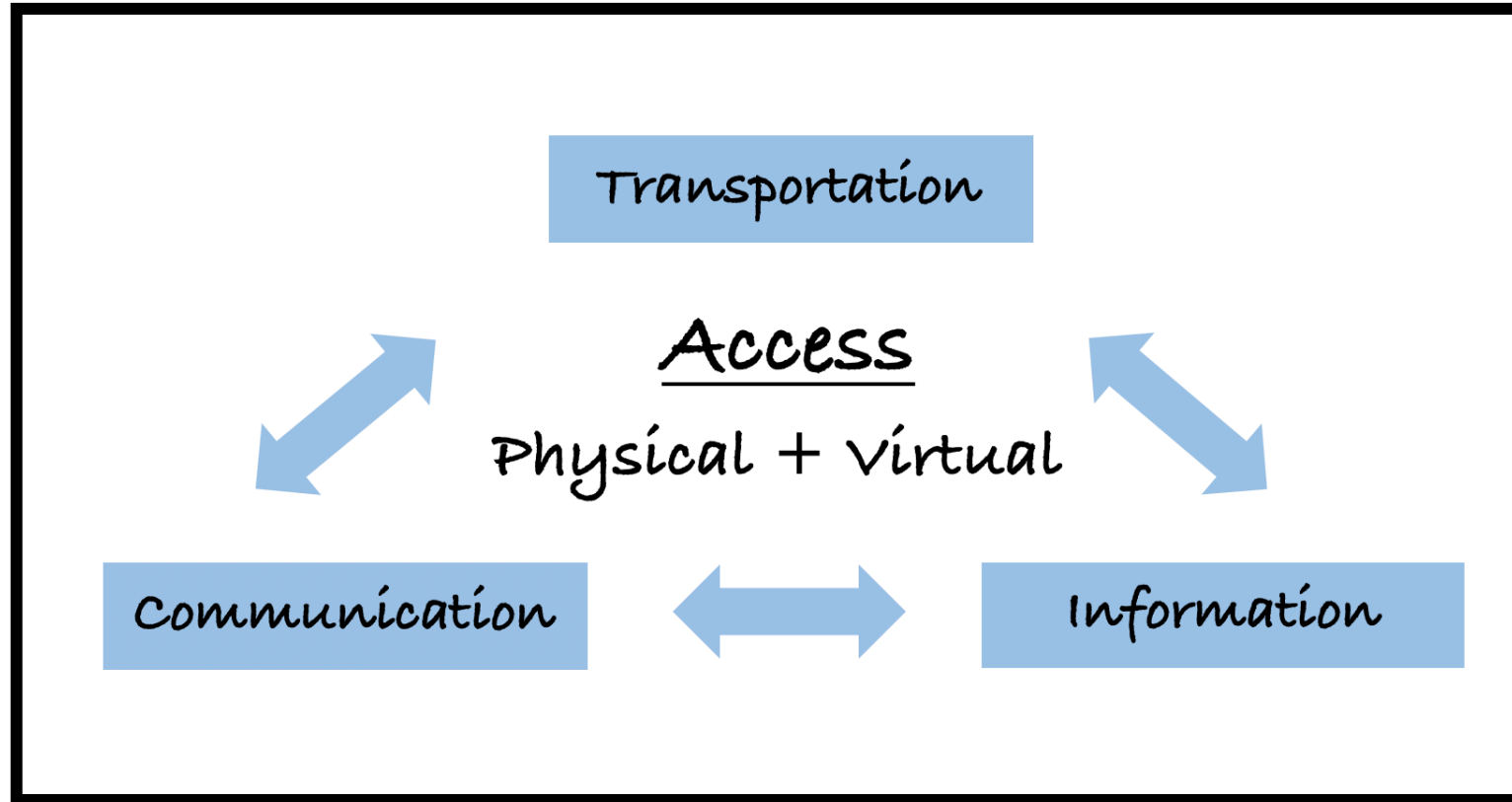
Objects → Experiences

How it Looks → How it Works

Products → Eco-Systems

Unlocks Technology Value
Key to Sustainability

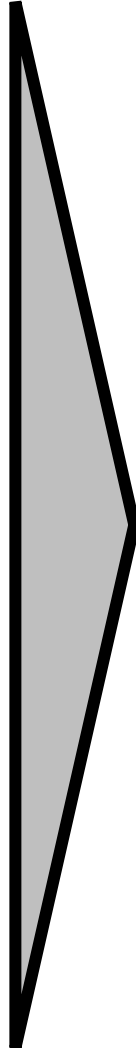
A Winning Opportunity



Design Innovation
Focused on the Total Customer Experience

Future of Access

Robots
Sensors
Smartphones
Smart Glasses
Virtual Reality
Artificial Intelligence
“Big” Data
Advanced Analytics
Holography
....



Better Virtual Experiences

More compelling
Higher quality
Lower cost

Access to Insights

Virtual companions and tutors
“Digital Butlers”
Omnipresent assistants
AI that can hear, see, speak, infer and advise

Enhanced Physical Access

Safer
More compelling
Lower cost
Better tailoring

Access “Blended” With Living

The Power of “And”

The Power of “And”

A ***and*** B usually better than A ***or*** B

Ask “***and***” rather than “***or***” questions

Focus on the whole

Pursue integrated opportunities

“And”

vs.

“Or”

Add	Subtract
Combine	Separate
Connect	Select
Synergy	Trade-off
Integrate	Differentiate
Portfolio	Choice
System	Component
Complement	Compete
Transform	Compromise
Whole	Parts
UNITE	DIVIDE

The Power of “And”

Examples

Combustion + Electric

Batteries + Fuel Cells

ADAS + Autonomous Driving

Robo-Taxis + Personal Autonomous Vehicles

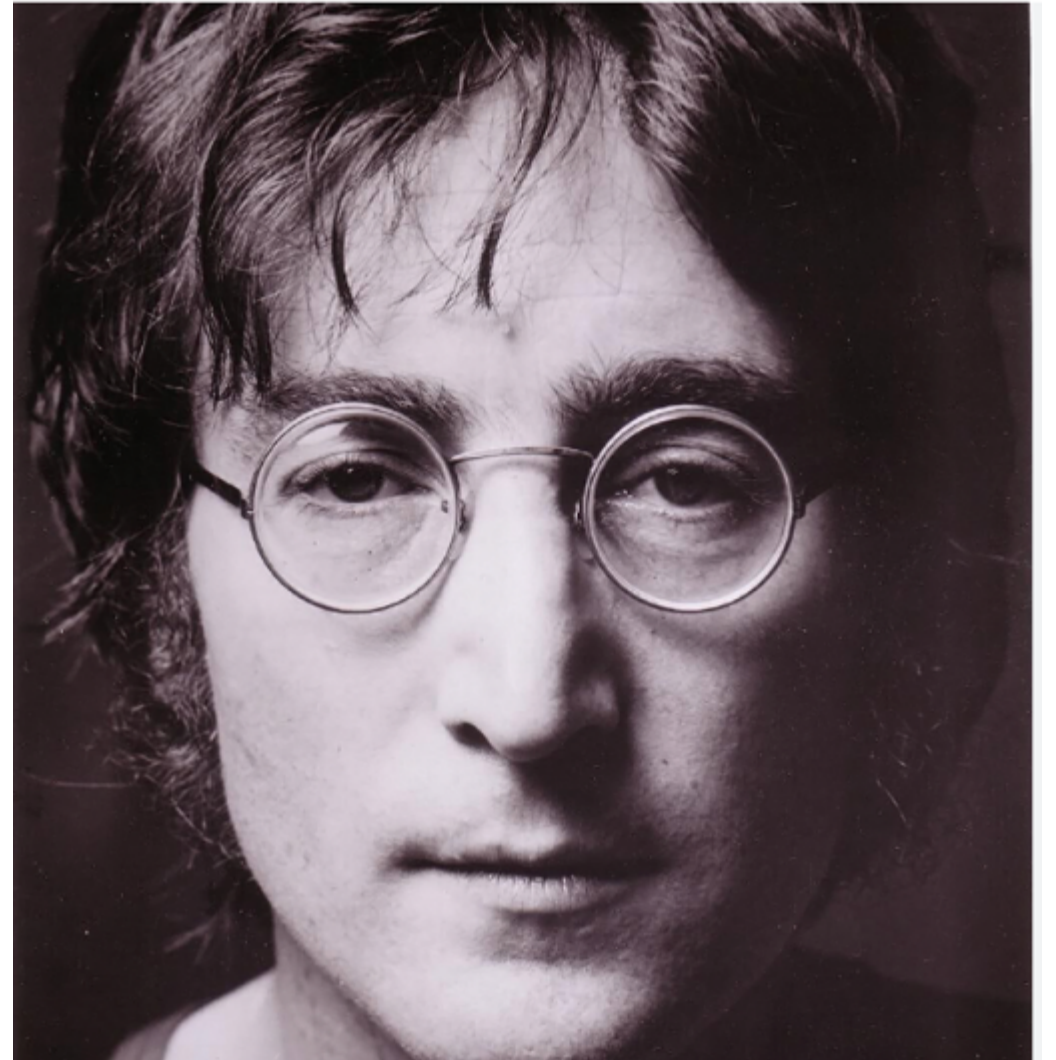
People Movement + Goods Movement

Physical Access + Virtual Access

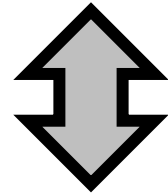
The Future of Living

“Life is what
happens to you
while you’re
busy making
other plans”

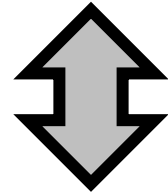
John Lennon



Future of Living



Future of Access



Future of Mobility

Future of Access Will Shape How We Live

How We Interact Physically and Virtually

Where We Live and Work

Trips We Make and How We Travel

Design Innovation Will Transform Our Lives

How We Experience Life

How We Create and Consume Value

Key to Sustainability

The Future Is Promising

Breathtaking Science

Inspiring Technology

Compelling Innovation

Engineers

with integrative minds

will lead

by designing innovative systems
that turn science and technology into
compelling + sustainable value

“He wants to dream like a young man,
with the wisdom of an old man.”

Bob Seger, 1975

Enjoy the Ride!

